ADVOCACY

vivit

Discover the independent Micro Focus
software user community where you can
share, collaborate, exchange, and grow

COMMUNITY

Solutions

Goals
Motivate
SUCCESS
Vision
Study

EDUCATION

**Discover How Micro Focus Platespin &
Atos Together Help Customers on Their
Journey to the Cloud**
January 19, 2021

Sponsored By

Today's Presenters

Stephan Riebroek
Atos Cloud Enterprise Solutions
Atos Senior Expert

Jo de Baer
Director Product
Management
Micro Focus

vivit

House Keeping

- This "LIVE" session is being recorded
  Recordings are available to all Vivit members

- Session Q&A:
  Please type questions in the Questions Pane

vivit

Webinar Control Panel

Toggle View Window between Full screen/window mode.

Questions ➡️

Atos and Micro Focus PlateSpin Migrate

19 Jan 2021

Stephan Riebroek (Atos)

Stephan Riebroek
ICT Consultant
Atos

Stephan joined Atos in 1999 starting as a Unix administrator. Later he specialized in x86 virtualization and DC transformations. Stephan is based in The Netherlands.

Currently, as an Atos Senior Expert and ICT consultant, Stephan and migration team are helping Atos customers on large (Cloud) migration projects by moving their servers and applications seamlessly between any IT environment. He is involved on Azure, GCP and AWS migrations

Stephan Riebroek
ICT Consultant
M: +31 6 20354845
Stephan.Riebroek@Atos.net

Jo De Baer (Micro Focus)

Jo De Baer
Product Manager
Micro Focus

Jo joined Novell Belgium (now owned by Micro Focus) in 2004 as a Linux consultant, and moved to the US in 2014 to join the Product Management team in Utah.

Currently, as Senior Product Manager, Jo helps develop and market a diverse set of products that Micro Focus' customers and partners rely on to manage servers and applications to the cloud – and to migrate them there.

Jo De Baer
Product Manager
M: +1 801 319 1429
jo.debaer@microfocus.com

Atos in a nutshell

110,000 experts in 73 countries worldwide

€12 bn revenue & **€1.2 bn** operating margin

Worldwide IT Partner of the Olympic and Paralympic Games

Global Leader in **cloud** & **digital workplace**

#1 in **managed security services** Europe & **#3** worldwide

c.€235 m R&D c.4,500 patents per annum

52,000 new digital certifications

20.97tCO$_2$/m€ revenue industry best in class

Trusted partner for your **Digital Journey**

Atos

Supported by strong expertise in all practices

From divisions to practices

Application Modernization Services	**Digital Workplace**	**Microsoft**	**Network & Comms**	**CCS**
Atos | Syntel	**Data Centers & Hosting**	**SAP**	**Automation/RPA/ Analytics/AI**	**IoT**
CES (Cloud Enterprise Solutions)	**Digital Transformation Consulting**	**Service Now**	**Technical Services**	**CX (Customer Experience)**

Central Operations and Assurance Organization
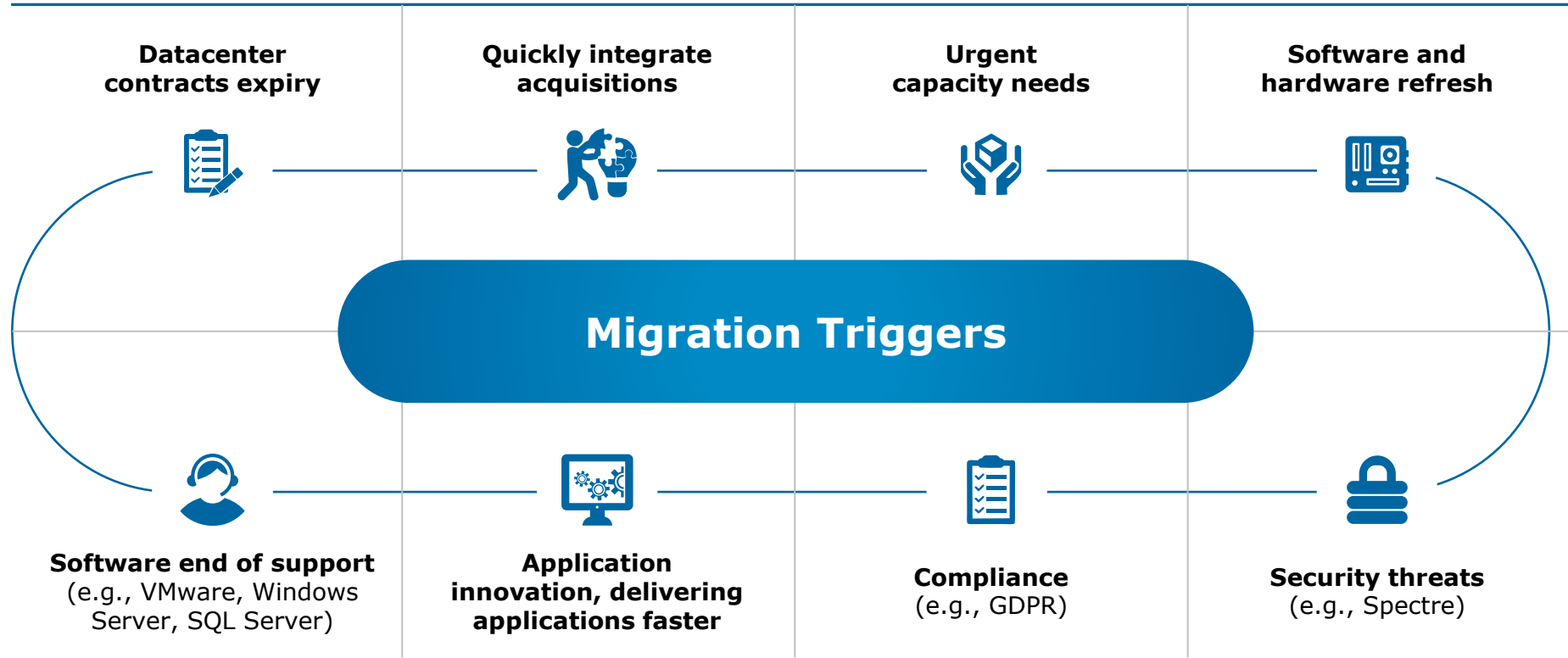
IT Service Management (ITSM), Tooling & Internal Automation	**Global Pre-Sales**	**Global Account Transition and Transformation, Escalation and Solutions (GATES) / Delivery Operations / Deal Assistance / Quality / Risk, Audit and Compliance Governance (RACG)**	**Chief Technology Officer**
Portfolio, Alliances and Technical Partnerships	**Global Program Management**		**Work Force Management**

MICRO FOCUS   Atos

Atos Cloud Enterprise Solutions

Top class Atos migration specialists that migrate IT infrastructures with minimum impact on business
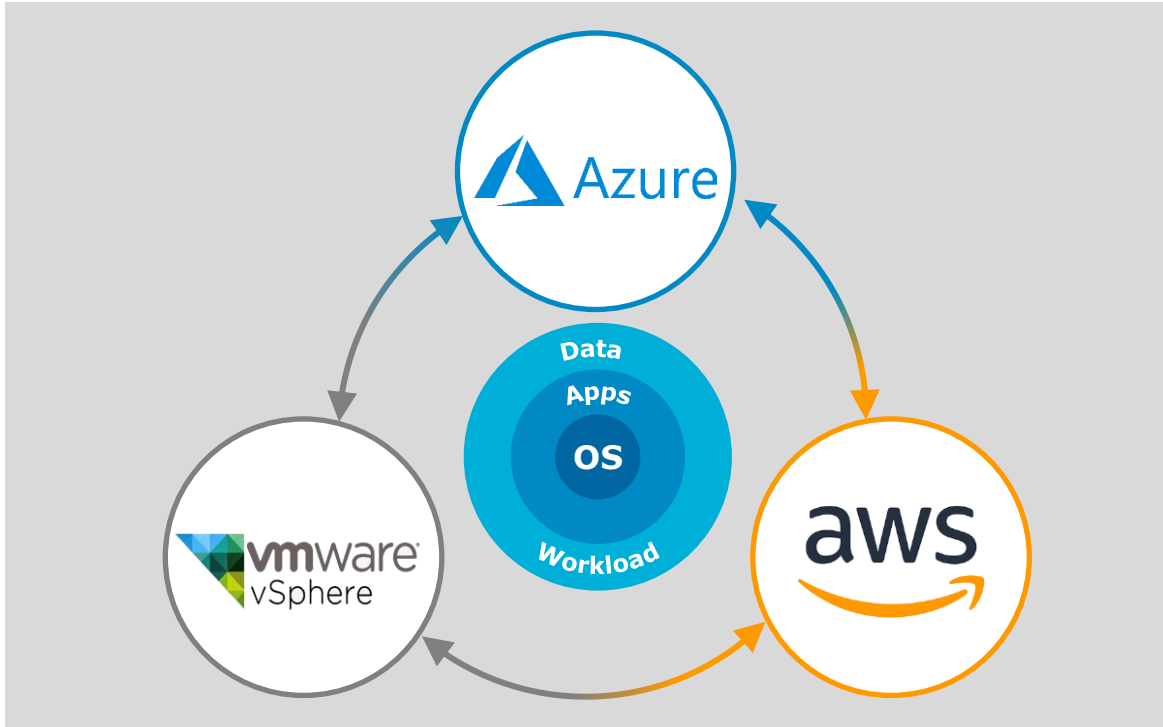
Why IT moves

Datacenter contracts expiry

Quickly integrate acquisitions

Urgent capacity needs

Software and hardware refresh

Migration Triggers

Software end of support
(e.g., VMware, Windows Server, SQL Server)

Application innovation, delivering applications faster

Compliance
(e.g., GDPR)

Security threats
(e.g., Spectre)

MICRO FOCUS®

Atos

PlateSpin Migrate

19 Jan 2021

MICRO FOCUS®

AtoS

PlateSpin Migrate

Moves entire **"server workloads"** between virtual and cloud platforms

Server "Workload" Migration in a Nutshell

✓ What it is

Moving an entire server "workload" from one platform to another

► Virtual to Virtual (V2V)

► Virtual to Cloud (V2C)

► Cloud to Virtual (C2V)

► Cloud to Cloud (C2C)

✗ What it is not

Anything else, for example

► Migrating applications to another OS

► Operating System upgrades

► Application upgrades

► Data migrations

► SAN migrations

► Hypervisor upgrades (in-situ)

Useful Links

▶ PlateSpin Migrate product page

   – Hit "Free Trial" and generate your own 30-day trial activation code for 3 migrations

▶ PlateSpin Migrate resources page

   – Keep Running Windows and SQL Server 2008 with PlateSpin Migrate

▶ PlateSpin Migrate product download site

▶ Migrating to Azure YouTube demo

▶ Migrating to AWS YouTube demo

MICRO FOCUS®

AtoS

Atos and Micro Focus

19 Jan 2021

Atos and Micro Focus

- ▶ Excellent track history on successful completed migration projects
- ▶ Product enhancements, close relation with Micro Focus support team
- ▶ From request, support, development and product release in 3 months
- ▶ Atos experts work together with Micro Focus product management
- ▶ Together migrated over 10k's of workloads last decade
- ▶ Partnerships with (Public) Cloud providers
- ▶ Atos is gold partner from Micro Focus
- ▶ Micro Focus awarded Atos as partner of the year 2020
- ▶ Atos knows the customers, Micro Focus the tooling, together we know the market!

PlateSpin Migrate – One tool to migrate them all

Atos chooses PlateSpin Migrate

▶ Easy to deploy
  - Cloud QuickStart deployment scripts
  - Software installation on any connected server in the network
  - Migrate within a few clicks

▶ Ability to migrate to various target environments with PlateSpin Migrate server
  - Option to target multiple AWS regions with different accounts
  - Target vCenter, ESXi host, AWS, Azure simultaneously

▶ No management access on CMO, just local account within OS source workload

▶ Wide spread of supported workloads (Linux and Windows)

▶ Proven enterprise technology

▶ Flexibility of target configuration

▶ Micro Focus support (including their (cloud) partnerships) is a worthful asset

▶ Prizing is very competitive or even less compared to other tools

MICRO FOCUS

Atos

Why PlateSpin Migrate for AWS

▶ Chosen as one of Atos enterprise migration tooling

▶ Easy deployment – AWS Quick Start

▶ Widely spread knowledge within Atos of AWS and PlateSpin Migrate

▶ +/- 30 simultaneous replications to AWS VPC's

▶ Block Based Transfer Driver ensures seamless migration

    – Reduces cutover time to a minimum

▶ Automatically schedule replications

▶ Ability to TEST cutover increases success rate

▶ Automatically configures AWS instance size to match source configuration

▶ Configure individual job settings

▶ It just works

Earned the T-Shirts:

Success Stories with
PlateSpin Migrate

19 Jan 2021

MICRO FOCUS®

Atos

Atos Customer Success Stories

Bank in EMEA

Transform to a global private cloud infrastructure with new innovative technologies

European Ministry of Defense

Consolidate 4 DC's into single transformed data center with technology innovation

Global Manufacturing

Build out an enterprise service mgmt. platform providing orchestration for private / hybrid cloud services

Global Engineering & Manufacturing

Migrate a to a single integrated messaging system servicing 290k mailboxes

Railway Infrastructure Provider

IT Infrastructure Unix on Atos Escala platform; Solaris to Unix Migration Consulting, Architecture, Infrastructure deployment, training, and Maintenance services with parts for 10 years

European Air Space Control

Win10 Smart Profiling Assessment and Migration Planning

Financial Services & Publishing

Trusted Atos as a partner in digital transformation – We have completed multiple projects together (i.e. Data Center Transformation, Workplace Migrations, Project Management

National Banking & Investment

Transform customer experience using data-analytics with business benefits resulting in lower cost of operations and customer support

Earned the T-shirt, success!

113.000
employees

Global active

26.000 M€
Revenue

Large Dutch multi-national electronics company	
What	▶ Migrate legacy environment into Amazon Public Cloud 42%, DCiaBox 25%, Gais 3%, Decom 30%
Who	▶ Atos Migration services ▶ Micro Focus PlateSpin Migrate
Why	▶ Atos and Micro Focus experience and successes ▶ Global presence, around the clock availability ▶ PlateSpin Migrate for various target platforms
Result	▶ ~139 legacy data centers and data rooms closed in ~50 countries ▶ > 4200 servers In scope; > 2400 migrated and ~1800 decoms ▶ ~250 migration batches executed/runbooks created ▶ ~200 global and ~400 local apps migrated ▶ => Saved 50% = 15.6MIO/year on operational spent!

Earned the T-shirt, success!

30.000
employees

World top 5

19.200 M€
Revenue

UK based insurance company, the fifth largest insurance organization in the world	
What	▶ Migrate IT environment from incumbent to Atos Digital Private Cloud
Who	▶ Atos Migration services ▶ Micro Focus Premium support
Why	▶ Atos and Micro Focus experience and successes for migrations of large customer environments across the Globe (e.g. Akzo and Philips) ▶ PlateSpin Migrate: no CMO mngt access, easy deployment, quick results
Result	▶ > 5000 servers In scope; > 1600 x2x with PlateSpin Migrate and 3400 storage migrations ▶ ~64 migration batches executed/runbooks created ▶ > Fully operational and managed in Atos Cloud

Earned the T-shirt, success!

46.000
employees

Founded 1994

15.2.000 M€
Revenue

Dutch chemical multinational producing paints and performance coatings for both industry and consumers	
What	▶ Migrate environment into Azure Cloud and Atos DC
Who	▶ TTS Migration services and Micro Focus
Why	▶ Atos total expertise of Azure and understanding migrations ▶ Micro Focus proven technology of PlateSpin Migrate ▶ PlateSpin Migrate: multiple DC's targeted
Result	▶ ~3000 server migrations ▶ scaled up infra to support up to 1 million orders per year ▶ ~20 migration batches executed/runbooks created

Earned the T-shirt, success!

vmware

160k+ employees

Founded 1516

10 M£ Revenue (2015)

British Postal services	
What	▶ Migrate large IT environments between DC's
Who	▶ Atos UK & Atos TTS NL ▶ Micro Focus support UK
Why	▶ Atos experience on large migration projects ▶ Micro Focus proven technology of PlateSpin Migrate ▶ PlateSpin Migrate: BBT driver was key to success, automatic SYNC schedules
Result	▶ Over 300 simultaneous migrations (including all configuration) during change window ▶ 100% success rate ▶ ~project closed in less then 3 months ▶ All servers are running virtual, including MS clusters

MICRO FOCUS Atos

Atos OneCloud

19 Jan 2021

OneCloud

Combining a unique set of 10 offerings….

1. **INDUSTRY SPECIFIC CONSULTANCY**

2. **MULTI-CLOUD ORCHESTRATION**

3. **STANDARDIZED AND AUTOMATED**

4. **NEXT GENERATION PRIVATE & SOVEREIGN CLOUD**

5. **CLOUD APPLICATION DEVELOPMENT & MODERNIZATION**

6. **CLOUD ARTIFICIAL INTELLIGENCE & MACHINE LEARNING**

7. **BARE METAL SOLUTIONS**

8. **CLOUD EDGE & FAR EDGE**

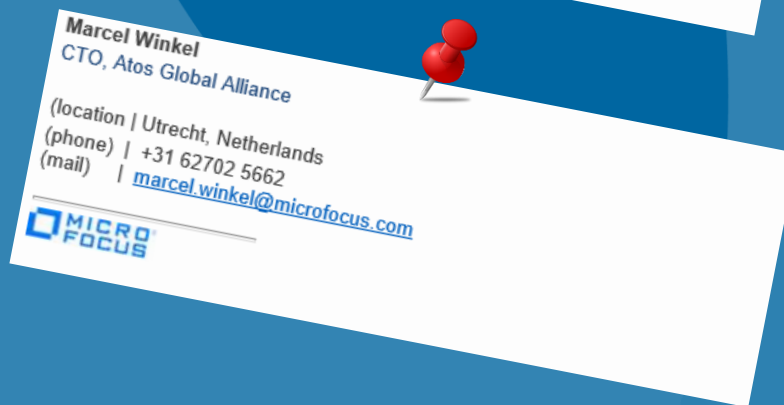9. **WORLD-CLASS CYBER SECURITY**

10. **DECARBONIZATION**

…in a powerful one-stop shop

MICRO FOCUS   Atos

Thank you

For more information please contact:

Atos
Stephan Riebroek
M+ 31 6 20354845
Stephan.Riebroek@atos.net

Micro Focus
Marcel Winkel
M+ 31 6 27025662
Marcel.Winkel@microfocus.com

Stephan Riebroek
ICT Consultant
Atos Senior Expert
M: +31 (0) 6 20 35 48 45
Burgemeester Rijnderslaan 30 – 1185 MC Amstelveen – The Netherlands
atos.net

Marcel Winkel
CTO, Atos Global Alliance

(location | Utrecht, Netherlands
(phone) | +31 62702 5662
(mail) | marcel.winkel@microfocus.com

Upcoming Vivit Webinars

January 26, 2021
Webinar: PPM Configuration to Support KeyBank's Funding Lifecycle for Programs and Projects
8:00 - 9:00 AM PST (Los Angeles), 11:00 AM - 12:00 PM EST (New York), 17:00 - 18:00 CET (Frankfurt)
https://www.vivit-worldwide.org/events/EventDetails.aspx?id=1457998&group=

January 26, 2021
Virtual Meeting: Vivit NE User Groups & Micro Focus Robotic Process Automation – Beyond the Basics
1:00 pm - 2:30 pm EST
https://www.vivit-worldwide.org/events/EventDetails.aspx?id=1465346&group=

vivit

vivit

Thank You

vivit-worldwide.org